

With extensive industry experience and specialized expertise, Comerica Wealth Management provides customized financing solutions for yachts.

Our holistic approach takes into consideration the numerous factors involved in selecting a financing solution that best meets the needs of our clients, including tax, cash flow, financial reporting and operational considerations.

We Offer Yacht Industry Knowledge and Lending Expertise:

- Extensive yacht brokerage contacts which can be leveraged to assist our clients with finding the right yacht.
- Numerous relationships with maritime attorneys, adding educational value and efficiency to the prospective client underwriting experience.
- Thorough understanding of the operating costs involved in owning a yacht and its impact to the clients' overall cash flow.

Financing Capabilities:

- Yacht acquisition and refinancing
- Up to 7-year term loans with 20-year amortization
- Personal recourse is required
- Credit cards for yacht operating costs

Want to know more?

Want to know more about this topic or any other, Comerica welcomes the opportunity to help.

Contact your Comerica Relationship Manager.